



PROFILE

- Self Starter & Quick Learner
- Contract Management
- Negotiation and Legal Consulting
- Space Law
- Legal Tech
- License Management

EMPLOYMENT HISTORY

• GMV AEROSPACE AND DEFENCE S.A.U

Contract Officer—Full time

October 2019–On going Madrid, Spain

Contract and Commercial Department

Responsibility over the Negotiation and Contract Management of Galileo Ground Control Segment (GCS). GMV's framework contract with the European Space Agency is a worth total sum of 250 million euro.

Contract Management and Negotiations of other Units in the Space and Divisions of GMV ad giving support in contractual manners of other GMV sites either in Europe and around the world.

• THALES ALENIA SPACE ESPAÑA S.A.

Young Graduate Trainee —Full time

September 2018 –September 2019 ,Madrid, Spain

Negotiating Procurement, Contracts, Drafting Services Agreements, Advising payloads Contracts, GDPR implementation, Real Estate, Cloud, IT Contracts

• EUROPEAN SPACE AGENCY

Legal Intern- Internship

March 2017 –June 2017 .August 2017- September 2017

Paris, France- Rome, Italy

IPR, Logo, Name, Image, Labeled Products Agreements

EDUCATION BACKGROUND

• UNIVERSITA DEGLI STUDI DI GENOVA

LLM & Degree in International Law

September 2011 –July 2018 ,Genoa, Italy

⇒ Courses in Space Law & International Law & Mediation , Moot Court (Genoa, Glasgow, Riga, the Hague, Imperia, Milan, Baeza, Helsinki, Warsaw)

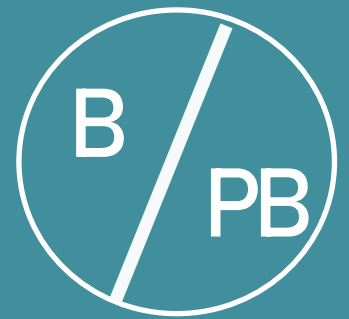
⇒ Final thesis in Space Law: "Remote Sensing Regulation: Current Legal Framework and Normative Gaps" (IPR of Space Images with

• UNIVERSIDAD FRANCISCO DE VITORIA

Post-graduate of Innovation, Financing, Legal Aspects in the Digital Era. Drones & Robotics.

August 2018—April 2019, Madrid, Spain

Final Project "Cyber-security & Privacy in mark of the GDPR"



BEATRIZ PISONI BARBA

Contract Management
and Negotiation

• CONTACT DETAILS

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• SKILLS

- ⇒ Contract Management
- ⇒ Negotiation
- ⇒ Management
- ⇒ Leadership
- ⇒ Team Player
- ⇒ Microsoft Office

• LANGUAGES

ENGLISH	C2
SPANISH	NATIVE
ITALIAN	NATIVE
FRENCH	B2
CATALAN	C1

• REFERENCES

◇ Marco Ferrazzani
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